



SHERWIN-WILLIAMS®

Management/Sales Trainee

Participants in the Management Training Program are responsible for learning and performing a variety of activities that will prepare them to be an assistant manager. Among the management trainee's duties:

- Ensuring the satisfaction of both commercial and do-it-yourself customers and building positive long-term relationships with them
- Assisting with store merchandising, stock rotation and replenishment, and housekeeping functions
- Learning about products and making appropriate recommendations for their use
- Accepting product shipments
- Tinting paint
- Making deliveries to customer jobsites
- Preparing paperwork for processing and paying bills
- Assisting in collecting market information on customers and competitors

Expectations

Sherwin-Williams looks for specific traits in management trainees. We seek individuals with an entrepreneurial spirit, energy, a strong work ethic, integrity and flexibility who can:

- Build customer loyalty through friendly, efficient service
- Build positive working relationships with managers, co-workers and other business partners
- Work as a member of the team, helping the store achieve its performance goals
- Tap into people, resources and information to make good decisions
- Demonstrate strong time-management skills
- Learn!

